



AGILE MINDS

CORPORATE PROFILE

We, at Agile Minds, provide sophisticated strategic financial advice enriched by the wealth of resources and expertise of a global professional services organization.

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POSITIONED AS A TOP FINANCIAL ADVISORY FIRM

Our delivery is backed by profound research, rigorous analysis of the situation in place and surrounding factors. our consulting team explores the best alternatives, uncovers investment opportunities and risks, and provides objective and constructive recommendations.

The recommendations are then followed by a step by step guidance throughout the implementation phase of the solutions provided to the firm.

AGILE MINDS IN A NUTSHELL

CAPITALIZING on the real-world experience of our financial advisors, their unmatched knowledge and rigorous analytical skills, Agile Minds provides a wide array of financial consulting services. we aim at supporting companies in making informed and value-maximizing decisions and pave their way through the challenges of implementation.

Our boutique financial consultancy firm, located in the vibrant city of Riyadh, is dedicated to offering a wide range of financial services to businesses.



**Client Centric
Approach**



**Professional
Team of Experts**



OUR VISION

Our vision is to be the leading corporate finance advisory and investment integrated platform in the Kingdom of Saudi Arabia (KSA), MENA region, recognized for our expertise, integrity, and commitment to client success.



OUR MISSION

Our mission is to provide exceptional financial consultancy services to our clients, helping them achieve their financial goals and make informed decisions and to help transform the Advisory industry in the KSA).

01

Deliver Impact

Make a difference, Focus on insight not just output, Have drive, Go beyond excellence.

02

Be Bold

Speak up, speak out, have a point of view, and take smart risks to succeed.

03

Client First

Exceed expectations, Not just advisors or investors, We are business partners, A clients' success is our success.

04

Inspiring Team

Always learn from each other, Teach each other, Enjoy working together, Be part of the best team.



OUR VALUES & PRINCIPLES

At agile minds, it's the values which defines our foundations, and our values expand into our principles.

01. Innovation
Success in every step requires a level of innovation in most steps.

02. Respect
To treat every individual with respect and dignity as these are the foundations of any strong relation.

03. Integrity
To maintain integrity at the highest level in everything we do.

04. Quality
To believe quality is an integral part of everything we do.

05. Professionalism
To perform the services with highest professionalism and due care.



OUR VALUE PROPOSITION

PROGRESSIVE CULTURE

Empowering your financial future with expert, tailored advice and strategic, personalized investment solutions. We provide seamless execution and comprehensive guidance to navigate complex financial decisions, ensuring security and prosperity for our clients."



AGILITY

We challenge the status quo and adapt our practices and solutions to tomorrow's requirements.



ENTREPRENEURIAL MINDSET

We help our clients be game changers in their environment by promoting groundbreaking innovation.



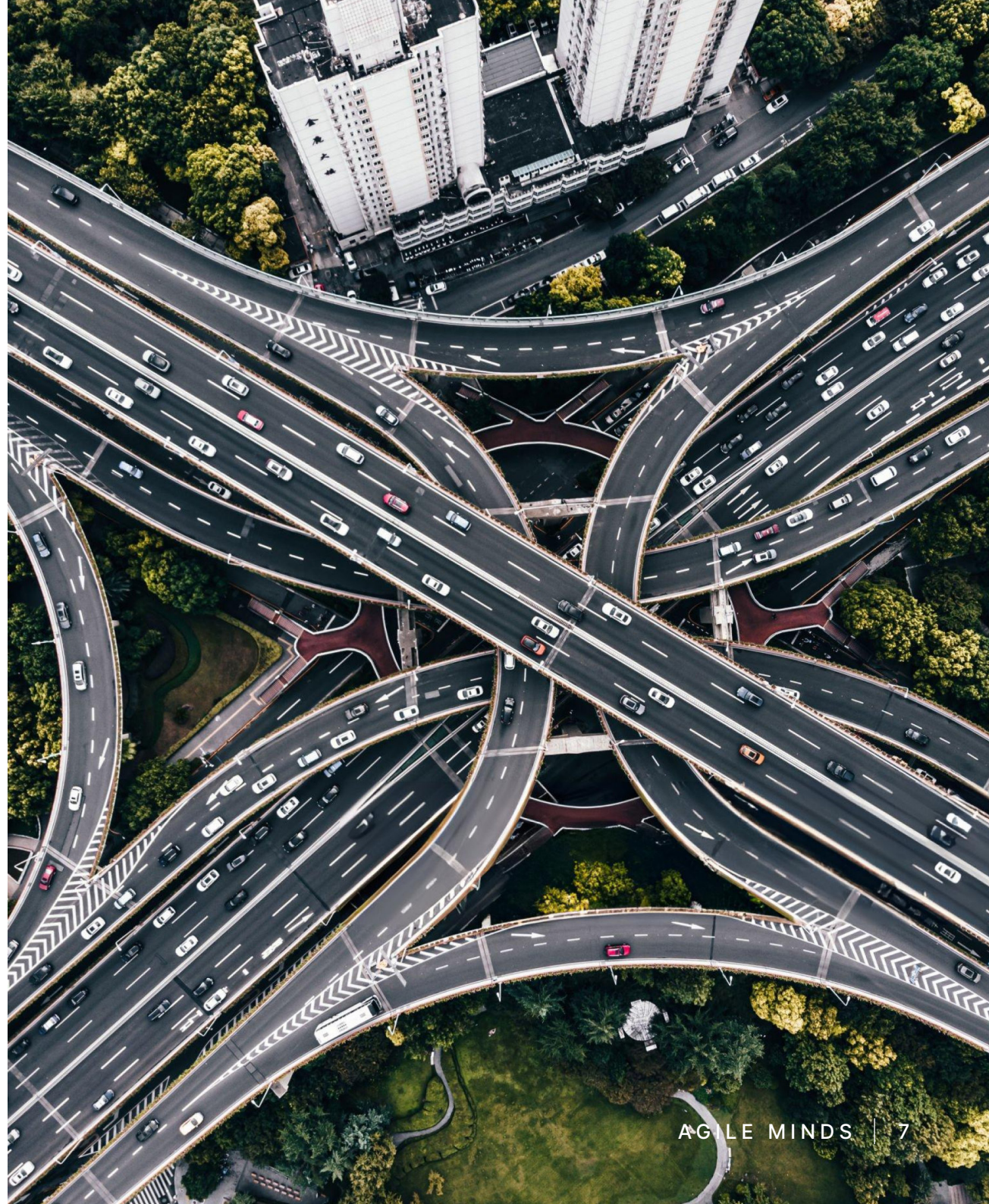
CLIENT-CENTRICITY

we create exceptional, highly tailored and sustainable outcomes to our clients.

OUR RECKONING ANGLE

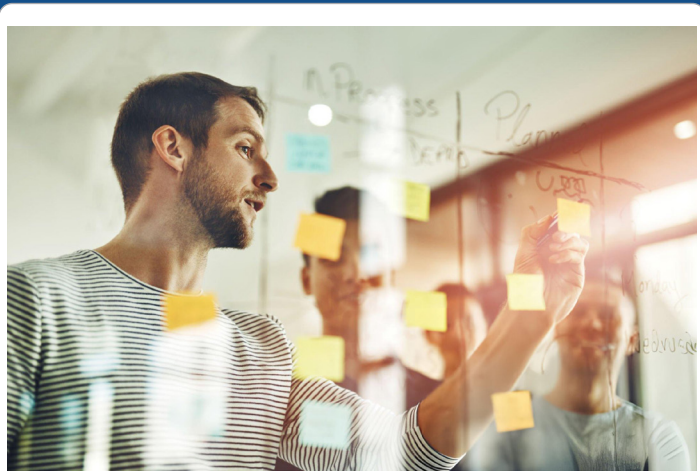
WE DESIGN FINANCIAL, STRATEGIC, AND GOVERNANCE STRUCTURES that mirror our work processes and dynamics: hierarchy and distribution of responsibilities across the organization; efficient Allocation of Financing, Investment, and Capital Resources; commitment, teamwork, and harmony; the flow of processes; organizational structures; and constructive change.

All of which constitute the cornerstones for productivity, efficiency, adequate control, and long-term sustainability.



RESULT ORIENTED

We focus on fast-paced impact and results, delivering timely and measurable outcomes that propel your success.



01

SUSTAINABILITY

We ensure knowledge transfer so that our clients self-sustain high performance after project completion.

02

IMPACTING LIVES

We make a difference for many people every year, ensuring our solutions have far-reaching impact.

03

EXECUTION SUPPORT

We are very hands on and we adopt a rolled up sleeves approach to make change happen.

04

PRAGMATISM

Our solutions are pragmatic and Practical and Tailored to the needs of our clients.

CORPORATE FINANCE & TRANSACTIONAL SERVICES

IPO SERVICES

We guide companies through IPOs, ensuring compliance, market strategy, and investor relations to maximize valuation.

MERGERS & ACQUISITIONS

Our M&A services teams help companies better define and refine their growth strategies across transactions and capital management events.

VALUATION SERVICES

We meticulously capture all aspects of valuation assignments to ensure accurate & reliable valuations, helping you make informed strategic decisions.

PPP SERVICES

We assist in structuring and managing PPPs, offering expertise in financing, risk assessment, and contract negotiation for successful collaborations.

FINANCIAL & TAX DUE DILIGENCE

Our due diligence services uncover hidden risks and identify value drivers, supporting informed decision-making and risk mitigation.

FINANCE RAISING

Optimize financing sources and reduce costs with our refinancing, debt restructuring, and financing strategy development services.

FINANCIAL BUSINESS PLAN

We develop strategic business plans using client information and industry data, ensuring well-founded assumptions and practical solutions.

CORPORATE FINANCE STRATEGY

Address key business issues with financial, economic, data analytics, enhancing capital allocation and solving financial problems effectively.

INVESTMENT APPRAISAL

Evaluate investment opportunities and refine growth strategies with our comprehensive analysis, scenario modeling, and M&A support.

FAIRNESS OPINION

By analyzing the financial aspects of a transaction, we help our clients fulfill their fiduciary duties and make better decisions.



IPO SERVICES

Drive Your Growth. Secure Your Future.



Decision to Go Public

Assess your readiness for an IPO, SPAC, or direct listing.



Preparedness for Public Life

Meet shareholder and market expectations from day one.



Risk Management

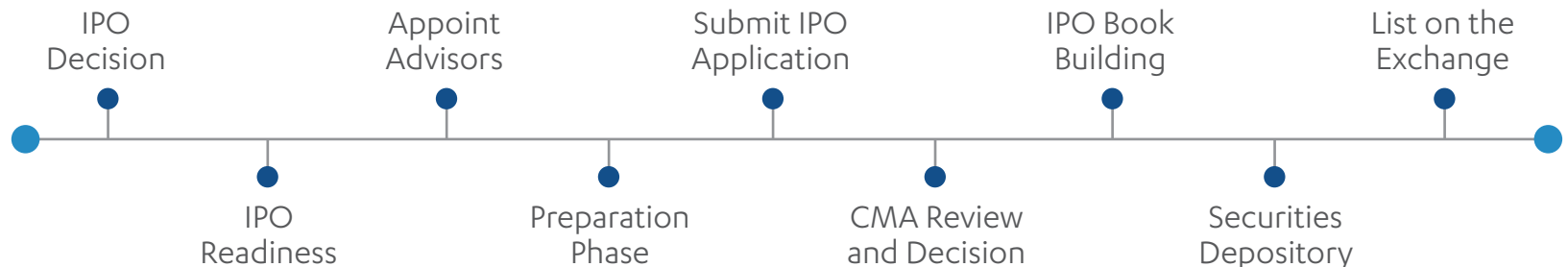
Address ongoing risk management and reporting requirements.



Ongoing Compliance

Compliance with regulatory requirements and effective investor relations.

IPO ROAD MAP



MERGERS AND ACQUISITIONS ADVISORY



OUR M&A ADVISORY TEAM

Our M&A advisory team helps enable strategic growth through better integrated and operationalized mergers and acquisitions, JVs and alliances.

We help companies move quickly to refine their growth strategy, perform deal sourcing, conduct diligence and valuation and achieve greater synergies during M&A integration.

We use a structured approach to help you integrate a target successfully and maximize deal value.

- Aquisition Strategy
- Aquisition Criteria
- Searching for Target
- Aquisition Planning
- Valuation & Planning
- Negotiation
- Due Diligence
- Purchase & Sales Control
- Financing
- Implementation



Valuation Advisory

Our V&M professionals guide and advise clients on valuation methodologies and provide services for business interests.



Corporate Valuation

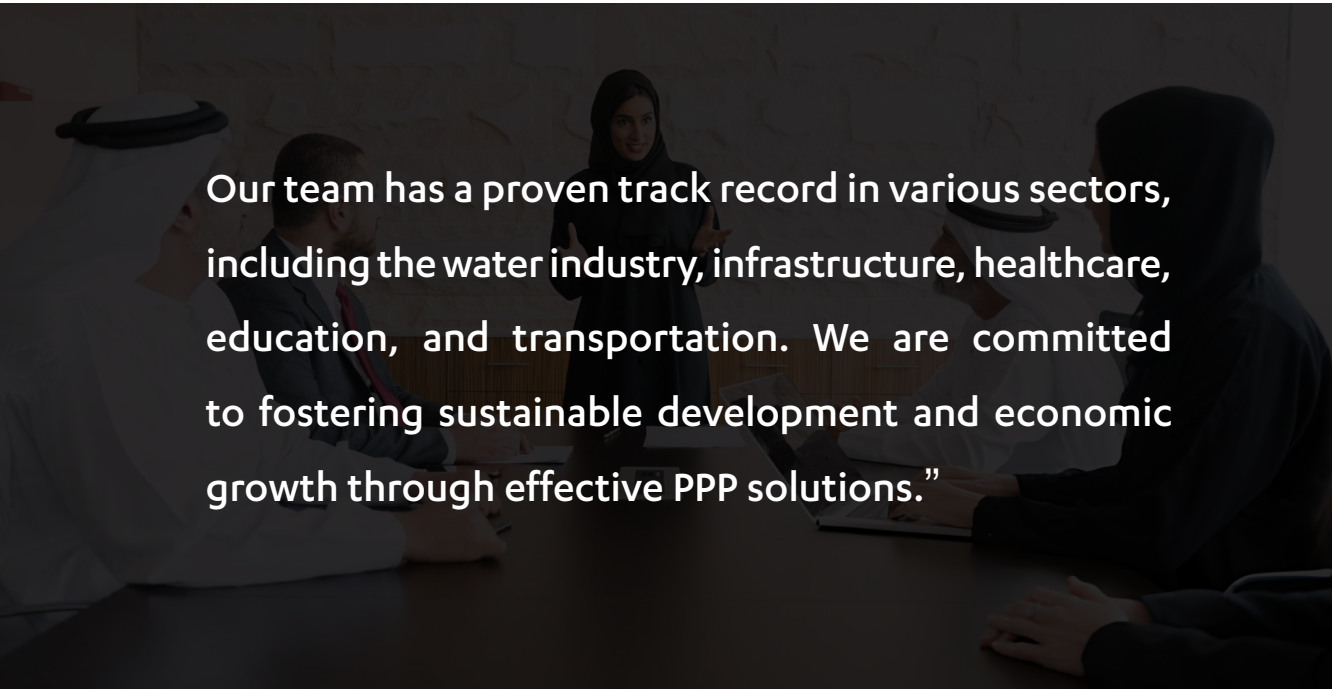
Agile Minds offers a broad range of services, including corporate valuation, gift, estate, and income tax valuation, and buy-sell agreement valuation.

VALUATION MODELING

Our Valuation professionals perform high-quality valuations of companies and individual assets that recognize the need for transparent and robust valuations which satisfy corporate, regulatory and accounting requirements. In this environment, justifying the value of assets and liabilities has grown more complex and critical for most businesses. Our experienced professionals bring excellence in accounting, taxation and financial due diligence, providing integrated solutions that help clients make better quality decisions around value. We help clients advance their strategic, financial and tax agendas through a combination of corporate finance and valuation analysis.

PUBLIC-PRIVATE PARTNERSHIP (PPP) ADVISORY SERVICES

We specialize in comprehensive PPP advisory services, supporting both public and private sector participants in the successful execution of projects. Our expertise includes feasibility studies, financial structuring, risk assessment, and contract negotiations, ensuring optimal value for all stakeholders.



Our team has a proven track record in various sectors, including the water industry, infrastructure, healthcare, education, and transportation. We are committed to fostering sustainable development and economic growth through effective PPP solutions.”

Key services include:

- Feasibility Studies: Assessing viability and potential benefits.
- Financial Structuring: Designing innovative financial models.
- Risk Management: Identifying and mitigating risks.
- Contract Negotiation: Guiding fair and balanced agreements.
- Regulatory Support: Ensuring compliance with local and international standards.

FINANCIAL DUE DILIGENCE ((FDD)

Financial Due Diligence (FDD) is normally performed when a buyer wants to acquire a company. In this situation, the buyer needs to have certainty about the company and the financial situation it is in.

Hence, financial due diligence can be described as a project where a detailed investigation and analysis is performed to assess the key issues facing a target's financial business. A clear focus is on the business drivers of its historic and projected profits and cash flows.



We also assist clients in effectively navigating the myriad of accounting and tax issues, with an aim to minimize risks and maximize returns from the potential transactions.

Our services encompass evaluation of proposed investment structure, assessment of quality of assets and earnings, identification and quantification of hidden costs, commitments, contingencies, tax exposures, industry and deal-specific risks and opportunities, evaluation of employee benefits, internal control structure, IT systems and risk management procedures as well as rationalization of the purchase price.

CAPITAL RAISING ADVISORY

Agile Minds can provide advice to private companies with respect to raising funds from institutional and high net worth investors for expansion, acquisitions and capital management. Our services include structuring, managing and negotiating the raising of ordinary equity, equity linked or debt capital.

We strive to ascertain the most economically attractive and flexible financing structures consistent with current market conditions and management objectives. Most importantly, Agile Minds seeks to protect present shareholder value, while allowing for maximum flexibility.

INVESTMENT APPRAISAL

We can provide you with an independent opinion as to whether the price to be paid or received in a transaction is fair from a financial point of view. In doing so, Agile Minds professionals can help you address the following important questions.

- Will the transaction create or destroy shareholder value)
- What is the value of the target assets or equity interests)
- How does non-cash consideration such as equity, seller notes, earnouts, options and other complex financial instruments affect the transaction value
- How do risks, synergies and other growth opportunities impact the transaction economics)
- Is the transaction accretive or dilutive)

INVESTMENT VIABILITY STUDIES

PROJECT FEASIBILITY ADVISORY

Clients considering new investments, ventures, or expansions will access Agile Minds' reliable project feasibility advisory. We offer expertise in developing comprehensive business plans focused on feasibility studies.



STRATEGIC AND FINANCIAL EXPERTISE

Agile Minds conducts industry and economic condition studies, internal capability analysis, and SWOT analysis. Our services highlight risk factors and support informed decision-making on opportunity viability.

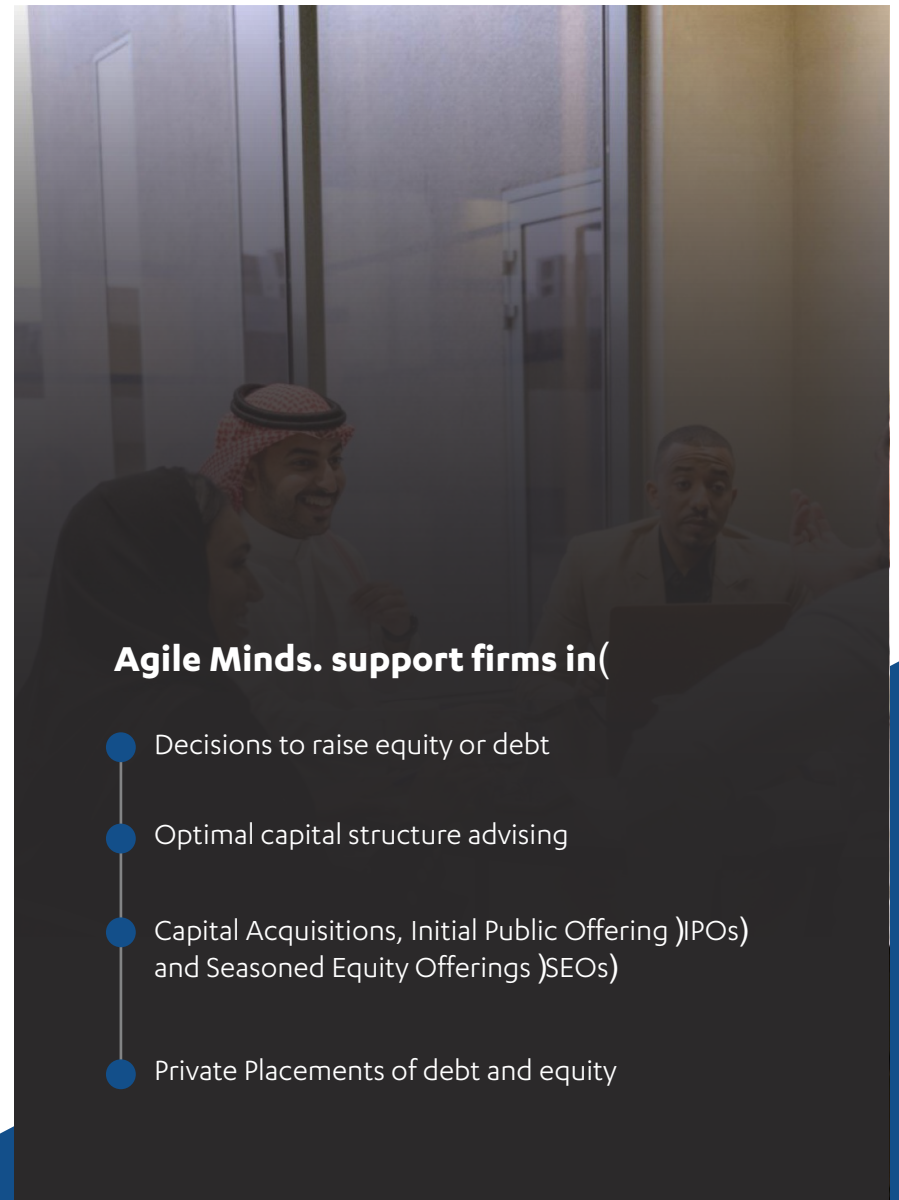
CORPORATE FINANCE STRATEGY

INVESTMENT DECISIONS

Agile Minds assists in the evaluation of investment opportunities: thorough investment analysis services, project feasibility services, and valuation analysis, leading to constructive investment decisions.

FINANCING DECISIONS(

Agile Minds assists its clients in every aspect of their financing decisions, including advice on decisions to raise equity or debt and setting the optimal capital structure. When the decision to issue debt or equity is made, our consultants provide their insights on the pricing and other terms of the financing scheme as well as on the optimal timing for issuing capital based on current and forecasted market conditions.



Agile Minds. support firms in(

- Decisions to raise equity or debt
- Optimal capital structure advising
- Capital Acquisitions, Initial Public Offering (IPOs) and Seasoned Equity Offerings (SEOs)
- Private Placements of debt and equity

FAIRNESS OPINION

Making Better Decisions

As part of our transaction advisory and consulting services, Agile Minds is often called upon to provide fairness opinions in transactions. A fairness opinion is usually provided in letter format, and generally provides an opinion concerning whether a proposed transaction is fair, from a financial point of view, to the shareholders (or a specific group of shareholders) of a Target.

They are generally addressed to a company board of directors or to a special committee of the board.



Protecting Decision Makers

It protects decision makers from claims of violating the business judgment rule.



Business Judgment Rule

Ensures the board exercises due care, acts independently, and makes decisions in good faith.



The purpose of a fairness opinion is to assist directors in making decisions concerning the transaction and to protect decision makers from claims that those decision makers violated the business judgment rule. The business judgment rule requires that the board exercises due care in the process of reaching its decision, that the board acts independently and objectively in reaching its decision, that the decision was made in good faith, and that there was no abuse of discretion in making the decision.

INFRASTRUCTURE & CAPITAL PROJECTS ADVISORY (I&CP)



Provide professional financing advisory services to clients in raising medium to long-term project-based funding (usually around or above SAR 1 billion) for large-scale projects (e.g., infrastructure, power and delivery, oil and gas, petrochemical, and mining). Our expertise ensures optimal funding strategies and successful financial structuring. We support clients through every stage of the financing process, from initial assessment to final implementation.

UNDERLYING COMMERCIAL STRUCTURE

Services encompass development of the underlying commercial structure, assistance in building the financial model, management of the financing process as well as negotiation of lending terms of syndicated bank loans with commercial lenders and various parties.

STRATEGY & PLANNING CONSULTANCY

Transforming Vision into Action with Strategic Precision. Empowering your business with innovative planning and execution.



Maximize Efficiency with Tailored Strategies. Transforming Business Goals into Achievable Results.

DEFINING THE PATH FOR FUTURE

Strategy) Planning are first steps, which guide a Business to its success path. These relate to defining the path for the future of the Business and how it will manage its threats and opportunities. The strategy needs a periodic review to keep a Business on its success track. Weak Strategy and Planning will lead a business to its failure.

STRATEGIC PLANNING TEAM

The Strategic and Planning Team at Agile Minds helps Businesses formulate strategies to achieve their business objectives in more efficient and effective way. We provide a wide range of Strategy services from, Complete Organizational Strategy, to Strategy by Functional Areas such as Financial Strategy and Human Resources Strategy.

MEET OUR TEAM

About Our Staff

At Agile Minds, our team is comprised of seasoned professionals with diverse expertise across various industries. We are united by a common goal: to drive innovation and deliver exceptional results for our clients.



**ABDULELAH
ALMOFEEZ, CFA**

CEO & Founder



**MOHAMMAD RABAA,
MBA**

Senior Investment Analyst



**ABDULAZIZ
ALMUJALLI, CME1**

Investment Analyst

OUR EXPERIENCE



OUR EXPERIENCE







“

We believe That The
Cornerstone For Success
is For Our Clients to Feel
Ownership of” Embrace
The Solutions We Deliver.



AGILE MINDS

CONTACT US

We Believe that Each Client)
Deserves Customized Services)
Solutions.

OUR ADDRESS

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